

## Almond Industry Position Report

**JUNE 2019**

### 2018-2019 Crop Year

| <u>Salable</u>               | <u>Forecast</u><br><u>Million Lbs.</u> | <u>2018-2019</u>                          | <u>2017-2018</u>                          | <u>% Change</u> |
|------------------------------|--|---|---|-----------------|
|                              |  | <u>08/01 - 06/30</u><br><u>Kernel Wt.</u> | <u>08/01 - 06/30</u><br><u>Kernel Wt.</u> |                 |
| 1. Carryin August 1, 2018    | 359.0                                  | 359,012,851                               | 398,677,112                               | -9.95%          |
| 2. Crop Receipts to Date     | 2,450.0                                | 2,268,536,081                             | 2,259,346,569                             | 0.41%           |
| 3. [2% Loss and Exempt]      | (49.0)                                 | (45,370,722)                              | (45,186,931)                              |                 |
| 4. New Crop Marketable (2-3) | 2,401.0                                | 2,223,165,359                             | 2,214,159,638                             | 0.41%           |
| 5. [Reserve]                 | n/a                                    | 0   | 0   |                 |
| 6. Total Supply (1+4-5)      | <u>2,760.0</u>                         | <u>2,582,178,210</u>                      | <u>2,612,836,750</u>                      | -1.17%          |

### Shipments by Handlers

|                              |                |                      |                      |        |
|------------------------------|----------------|----------------------|----------------------|--------|
| 7. Domestic                  | 792.0          | 678,302,441          | 674,775,759          | 0.52%  |
| 8. Export                    | <u>1,608.0</u> | <u>1,431,526,518</u> | <u>1,432,926,747</u> | -0.10% |
| 9. Total Shipments           | 2,400.0        | <u>2,109,828,959</u> | <u>2,107,702,506</u> | 0.10%  |
| 10. Forecasted Carryout      | <u>360.0</u>   |                      |                      |        |
| 11. Computed Inventory (6-9) |                | <u>472,349,251</u>   | <u>505,134,244</u>   | -6.49% |

### Commitments (sold, not delivered)\*\*

|                                   | <b>2019-2020<br/>Sold to Date</b> |                    |                    |         |
|-----------------------------------|-----------------------------------|--------------------|--------------------|---------|
| 12. Domestic                      | 91,285,696                        | 144,116,670        | 117,142,152        | 23.03%  |
| 13. Export                        | <u>140,003,561</u>                | <u>139,090,838</u> | <u>122,205,639</u> | 13.82%  |
| 14. Total Committed Shipments     | <u>231,289,257</u>                | <u>283,207,508</u> | <u>239,347,791</u> | 18.32%  |
| 15. Uncommitted Inventory (11-14) |                                   | <u>189,141,743</u> | <u>265,786,453</u> | -28.84% |

\*\*Handlers reporting commitments represent 95% of the 2017/2018 crop

### MONTHLY REPORT OF SALABLE HANDLER SHIPMENTS

|                                  |                          | 2018-2019 Crop Year |                      | 2017-2018 Crop Year |                     |                      |      |
|----------------------------------|--------------------------|---------------------|----------------------|---------------------|---------------------|----------------------|------|
|                                  |                          | 06/01 - 06/30       | 08/01 - 06/30        | 06/01 - 06/30       | 08/01 - 06/30       |                      |      |
| <b>DOMESTIC</b>                  | Shelled                  | 41,173,221          | 454,257,103          | 47,767,527          | 448,189,268         |                      |      |
|                                  | Manufactured             | 25,849,058          | 295,598,258          | 27,725,417          | 277,732,987         |                      |      |
|                                  | Products                 | 280,244             | 4,309,853            | 549,338             | 5,999,314           |                      |      |
|                                  | Inshell                  | 146,650             | 3,126,129            | 35,990              | 4,959,877           |                      |      |
|                                  | (Interhandler Transfers) | (7,636,341)         | (50,204,774)         | (9,213,831)         | (28,202,263)        |                      |      |
|                                  | (Industry Purchases)     | <u>(2,661,694)</u>  | <u>(28,784,128)</u>  | <u>(4,587,665)</u>  | <u>(33,903,424)</u> |                      |      |
|                                  | <b>Total:</b>            | <u>57,151,138</u>   | <u>678,302,441</u>   | 32%                 | <u>62,276,776</u>   | <u>674,775,759</u>   | 32%  |
| <b>EXPORT</b>                    | Shelled                  | 76,651,309          | 970,310,997          | 71,146,751          | 958,783,833         |                      |      |
|                                  | Manufactured             | 11,239,489          | 131,499,148          | 10,748,969          | 130,985,816         |                      |      |
|                                  | Products                 | 230,480             | 1,746,076            | 136,289             | 1,699,463           |                      |      |
|                                  | Inshell                  | <u>19,898,359</u>   | <u>327,970,297</u>   | <u>12,455,114</u>   | <u>341,457,635</u>  |                      |      |
|                                  | <b>Total:</b>            | <u>108,019,637</u>  | <u>1,431,526,518</u> | 68%                 | <u>94,487,123</u>   | <u>1,432,926,747</u> | 68%  |
| <b>NET SHIPMENTS</b>             |                          | <u>165,170,775</u>  | <u>2,109,828,959</u> | 100%                | <u>156,763,899</u>  | <u>2,107,702,506</u> | 100% |
| <b>EXEMPT/INEDIBLE SHIPMENTS</b> |                          | <u>1,092,469</u>    | <u>11,125,777</u>    |                     | <u>1,292,952</u>    | <u>12,685,513</u>    |      |





| Global Percent Total Shipments | 2018/19 vs. 2017/18 YTD +/- | World Region Destination     | 2018 - 2019 - Current      |            |             |               | 2018 - 2019 - YTD              |               |             |            | 2017 - 2018 - Current      |             |               |             | 2017 - 2018 - YTD              |               |             |           |
|--------------------------------|-----------------------------|------------------------------|----------------------------|------------|-------------|---------------|--------------------------------|---------------|-------------|------------|----------------------------|-------------|---------------|-------------|--------------------------------|---------------|-------------|-----------|
|                                |                             |                              | Current Month - June, 2019 |            |             |               | August 1 through June 30, 2019 |               |             |            | Current Month - June, 2018 |             |               |             | August 1 through June 30, 2018 |               |             |           |
|                                |                             |                              | SHELLED                    | NKW        | INSHELL     | Month TOTAL   | SHELLED                        | NKW           | INSHELL     | YTD TOTAL  | SHELLED                    | NKW         | INSHELL       | Month TOTAL | SHELLED                        | NKW           | INSHELL     | YTD TOTAL |
| 9%                             | -3%                         | <b>SUB-SAHARAN AFRICA</b>    | 486,740                    | 1,305      | 1,305       | 488,045       | 5,259,009                      | 1,305         | 5,260,314   | 360,450    | 0                          | 0           | 360,450       | 5,417,340   | 0                              | 0             | 5,417,340   |           |
|                                | 0%                          | South Africa                 | 522,740                    | 1,305      | 1,305       | 524,045       | 5,605,509                      | 1,305         | 5,606,814   | 360,450    | 0                          | 0           | 360,450       | 5,591,715   | 0                              | 0             | 5,591,715   |           |
|                                | 7%                          | TU SUB-SAHARAN AFRICA        | 8,760,310                  | 1,305      | 1,305       | 8,761,615     | 164,381,162                    | 22,803,867    | 187,185,029 | 9,692,895  | 312,091                    | 312,091     | 10,004,986    | 141,814,035 | 32,962,596                     | 174,776,631   | 174,776,631 |           |
|                                | 0%                          | <b>TOTAL EXPORTS</b>         | 88,121,278                 | 19,898,359 | 108,019,637 | 1,103,556,221 | 327,970,297                    | 1,431,528,518 | 82,032,009  | 12,455,114 | 12,455,114                 | 94,487,123  | 1,091,469,112 | 341,457,635 | 1,432,926,747                  | 1,432,926,747 |             |           |
| 32%                            | 1%                          | <b>TOTAL DOMESTIC</b>        |                            |            | 57,151,138  |               |                                | 678,302,441   |             |            |                            | 62,276,776  |               |             |                                | 674,775,759   |             |           |
| 100%                           | 0%                          | <b>GRAND TOTAL SHIPMENTS</b> |                            |            | 165,170,775 |               |                                | 2,109,828,959 |             |            |                            | 156,763,899 |               |             |                                | 2,107,702,506 |             |           |



**Almond Board of California Almond Board  
Quality Control Receipts Report  
Industry Summary**

**August 1, 2018 through June 30, 2019**

| Variety Name                     | From ABC Form 1<br>Total Receipts | From USDA Inspection Certificates |                          | % of Total<br>Receipts | % Rejects           |
|----------------------------------|-----------------------------------|-----------------------------------|--------------------------|------------------------|---------------------|
|                                  |                                   | Total Receipts                    | Total Inedibles          |                        |                     |
| Aldrich                          | 87,373,592                        | 86,836,535                        | 1,814,309                | 3.85%                  | 2.09%               |
| Avalon                           | 8,094,678                         | 7,937,385                         | 278,302                  | 0.36%                  | 3.51%               |
| Butte                            | 82,545,547                        | 83,518,819                        | 1,154,148                | 3.64%                  | 1.38%               |
| Butte/Padre                      | 207,799,163                       | 206,714,230                       | 2,206,129                | 9.16%                  | 1.07%               |
| Carmel                           | 128,906,299                       | 126,838,673                       | 1,456,991                | 5.68%                  | 1.15%               |
| Carrion                          | 224,567                           | 224,519                           | 3,000                    | 0.01%                  | 1.34%               |
| Folsom                           | 991,059                           | 1,024,814                         | 26,669                   | 0.04%                  | 2.60%               |
| Fritz                            | 116,108,829                       | 115,778,890                       | 1,582,416                | 5.12%                  | 1.37%               |
| Independence                     | 110,094,342                       | 109,877,411                       | 1,857,930                | 4.85%                  | 1.69%               |
| Livingston                       | 4,207,683                         | 4,199,833                         | 85,004                   | 0.19%                  | 2.02%               |
| Marchini                         | 391,070                           | 391,070                           | 7,738                    | 0.02%                  | 1.98%               |
| Marcona                          | 853,743                           | 807,404                           | 10,912                   | 0.04%                  | 1.35%               |
| Mission                          | 8,180,724                         | 8,488,100                         | 79,642                   | 0.36%                  | 0.94%               |
| Mixed                            | 42,857,617                        | 55,135,327                        | 3,237,274                | 1.89%                  | 5.87%               |
| Mono                             | 230,959                           | 221,986                           | 3,360                    | 0.01%                  | 1.51%               |
| Monterey                         | 399,191,619                       | 396,792,004                       | 6,026,577                | 17.60%                 | 1.52%               |
| Morley                           | 646,792                           | 633,933                           | 9,093                    | 0.03%                  | 1.43%               |
| Neplus                           | 472,930                           | 438,804                           | 8,610                    | 0.02%                  | 1.96%               |
| Nonpareil                        | 892,061,195                       | 890,518,740                       | 16,985,804               | 39.32%                 | 1.91%               |
| Padre                            | 28,990,890                        | 29,009,330                        | 134,663                  | 1.28%                  | 0.46%               |
| Peerless                         | 2,360,412                         | 2,340,231                         | 14,058                   | 0.10%                  | 0.60%               |
| Price                            | 27,368,003                        | 26,637,558                        | 237,356                  | 1.21%                  | 0.89%               |
| Ruby                             | 2,626,514                         | 2,614,376                         | 56,531                   | 0.12%                  | 2.16%               |
| Savana                           | 283,264                           | 212,275                           | 6,127                    | 0.01%                  | 2.89%               |
| Sonora                           | 25,152,406                        | 24,693,113                        | 612,748                  | 1.11%                  | 2.48%               |
| Supareil                         | 5,812,265                         | 5,787,601                         | 126,364                  | 0.26%                  | 2.18%               |
| Thompson                         | 205,997                           | 223,535                           | 4,182                    | 0.01%                  | 1.87%               |
| Tokyo                            | 380,555                           | 380,556                           | 3,510                    | 0.02%                  | 0.92%               |
| Winters                          | 5,231,141                         | 5,196,327                         | 128,202                  | 0.23%                  | 2.47%               |
| Wood Colony                      | 71,312,639                        | 71,129,929                        | 1,056,120                | 3.14%                  | 1.48%               |
| <b>Major Varieties Sub Total</b> | <b><u>2,260,956,494</u></b>       | <b><u>2,264,603,308</u></b>       | <b><u>39,213,769</u></b> | <b><u>99.67%</u></b>   | <b><u>1.73%</u></b> |
| <b>Minor Varieties Sub Total</b> | <b><u>7,579,587</u></b>           | <b><u>3,348,804</u></b>           | <b><u>59,091</u></b>     | <b><u>0.33%</u></b>    | <b><u>1.76%</u></b> |
| <b>Grand Total All Varieties</b> | <b><u>2,268,536,081</u></b>       | <b><u>2,267,952,112</u></b>       | <b><u>39,272,860</u></b> | <b><u>100.00%</u></b>  | <b><u>1.73%</u></b> |

**This report is subject to further verification of handler's receipts  
and further reconciliation of USDA Incoming Certificates**

**Almond Board of California**  
**Record Breaking History**  
**Million Pounds**

| <b>Domestic</b> | 18/19 vs. 17/18 | 18/19  | 17/18  | 16/17  | 15/16  | 14/15  | 13/14  | 12/13  | 11/12  | 10/11  | 9/10   |
|-----------------|-----------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| August          | -0.3%           | 67.05  | 67.25  | 58.80  | 53.98  | 51.14  | 50.67  | 48.28  | 43.54  | 45.77  | 39.06  |
| September       | -0.7%           | 50.08  | 50.44  | 58.20  | 50.60  | 48.48  | 49.63  | 37.29  | 42.50  | 38.13  | 34.04  |
| October         | 6.7%            | 68.18  | 63.91  | 60.11  | 50.50  | 64.23  | 59.42  | 61.10  | 51.69  | 49.01  | 44.38  |
| November        | 5.1%            | 64.22  | 61.12  | 52.25  | 48.80  | 51.56  | 58.86  | 54.45  | 53.40  | 45.17  | 35.94  |
| December        | 0.8%            | 53.38  | 52.97  | 49.17  | 42.82  | 48.13  | 47.14  | 39.15  | 36.64  | 40.62  | 33.88  |
| January         | 8.5%            | 65.30  | 60.18  | 57.29  | 44.99  | 53.07  | 52.25  | 44.65  | 38.02  | 37.09  | 34.12  |
| February        | 8.7%            | 58.41  | 53.75  | 51.81  | 51.11  | 49.27  | 54.47  | 43.18  | 38.74  | 32.36  | 34.45  |
| March           | -4.1%           | 60.71  | 63.28  | 56.20  | 41.70  | 56.26  | 57.01  | 52.20  | 48.49  | 43.30  | 36.90  |
| April           | -7.7%           | 67.67  | 73.30  | 50.77  | 50.95  | 58.74  | 50.87  | 51.36  | 45.45  | 39.93  | 37.27  |
| May             | -0.2%           | 66.16  | 66.29  | 58.60  | 53.36  | 52.35  | 54.64  | 54.31  | 53.72  | 42.79  | 39.25  |
| June            | -8.2%           | 57.15  | 62.28  | 65.30  | 53.36  | 54.31  | 53.35  | 51.28  | 49.61  | 39.40  | 39.68  |
| July            |                 |        | 59.95  | 57.47  | 51.03  | 51.86  | 53.50  | 51.15  | 44.90  | 36.11  | 40.53  |
| Total           | 0.52%           | 678.31 | 734.72 | 675.97 | 593.20 | 639.40 | 641.81 | 588.40 | 546.70 | 489.68 | 449.50 |

| <b>Export</b> | 18/19 vs. 17/18 | 18/19    | 17/18    | 16/17    | 15/16    | 14/15    | 13/14    | 12/13    | 11/12    | 10/11    | 9/10     |
|---------------|-----------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| August        | -14.0%          | 87.18    | 101.32   | 111.22   | 72.19    | 90.55    | 97.26    | 91.37    | 67.99    | 79.75    | 84.69    |
| September     | -15.2%          | 118.77   | 140.14   | 143.36   | 92.38    | 114.55   | 127.48   | 118.56   | 123.67   | 113.00   | 100.24   |
| October       | -2.0%           | 178.93   | 182.58   | 175.44   | 112.08   | 140.41   | 169.19   | 159.93   | 167.87   | 140.11   | 123.67   |
| November      | 3.6%            | 173.41   | 167.34   | 135.26   | 91.72    | 94.00    | 139.58   | 129.54   | 159.69   | 128.22   | 109.52   |
| December      | -3.5%           | 146.22   | 151.59   | 107.05   | 92.60    | 100.00   | 110.46   | 120.10   | 120.56   | 120.35   | 113.60   |
| January       | 8.2%            | 144.31   | 133.32   | 108.51   | 84.25    | 62.30    | 108.03   | 111.87   | 115.66   | 82.74    | 88.00    |
| February      | -5.7%           | 128.54   | 136.38   | 100.46   | 103.94   | 90.71    | 94.87    | 116.83   | 111.11   | 83.32    | 81.05    |
| March         | -4.9%           | 124.24   | 130.67   | 121.99   | 119.38   | 133.88   | 94.28    | 88.44    | 124.05   | 87.14    | 70.41    |
| April         | 6.1%            | 109.34   | 103.10   | 101.21   | 116.59   | 92.36    | 86.85    | 78.16    | 103.07   | 86.44    | 68.40    |
| May           | 22.3%           | 112.56   | 92.01    | 112.09   | 124.71   | 87.25    | 89.09    | 77.25    | 91.70    | 87.63    | 52.72    |
| June          | 14.3%           | 108.02   | 94.49    | 111.75   | 120.66   | 96.49    | 99.48    | 86.00    | 91.72    | 95.60    | 58.08    |
| July          |                 |          | 83.86    | 96.49    | 87.55    | 70.65    | 79.01    | 100.01   | 74.82    | 73.57    | 71.55    |
| Total         | -0.10%          | 1,431.52 | 1,516.80 | 1,424.83 | 1,218.05 | 1,173.15 | 1,295.58 | 1,278.06 | 1,351.91 | 1,177.87 | 1,021.93 |

| <b>Net</b> | 18/19 vs. 17/18 | 18/19    | 17/18    | 16/17    | 15/16    | 14/15    | 13/14    | 12/13    | 11/12    | 10/11    | 9/10     |
|------------|-----------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| August     | -8.5%           | 154.23   | 168.57   | 170.02   | 126.17   | 141.69   | 147.93   | 139.65   | 111.53   | 125.52   | 123.76   |
| September  | -11.4%          | 168.85   | 190.58   | 201.56   | 142.98   | 163.02   | 177.11   | 155.85   | 166.18   | 151.13   | 134.28   |
| October    | 0.3%            | 247.11   | 246.49   | 235.55   | 162.58   | 204.64   | 228.61   | 221.03   | 219.55   | 189.12   | 168.05   |
| November   | 4.0%            | 237.63   | 228.46   | 187.51   | 140.52   | 145.56   | 198.45   | 183.99   | 213.10   | 173.39   | 145.46   |
| December   | -2.4%           | 199.60   | 204.56   | 156.22   | 135.42   | 148.14   | 157.60   | 159.24   | 157.21   | 160.97   | 147.48   |
| January    | 8.3%            | 209.61   | 193.50   | 165.80   | 129.24   | 115.37   | 160.27   | 156.52   | 153.68   | 119.83   | 122.11   |
| February   | -1.7%           | 186.95   | 190.13   | 152.26   | 155.05   | 139.98   | 149.34   | 160.02   | 149.85   | 115.68   | 115.50   |
| March      | -4.6%           | 184.95   | 193.95   | 178.19   | 161.08   | 190.14   | 151.29   | 140.64   | 172.54   | 130.44   | 107.32   |
| April      | 0.3%            | 177.01   | 176.40   | 151.98   | 167.55   | 151.09   | 137.72   | 129.52   | 148.52   | 126.37   | 105.68   |
| May        | 12.9%           | 178.72   | 158.30   | 170.69   | 178.07   | 139.60   | 143.73   | 131.56   | 145.42   | 130.42   | 91.97    |
| June       | 5.4%            | 165.17   | 156.76   | 177.05   | 174.01   | 150.80   | 152.82   | 137.28   | 141.32   | 135.00   | 97.77    |
| July       |                 |          | 143.81   | 153.97   | 138.58   | 122.51   | 132.51   | 151.16   | 119.72   | 109.69   | 112.08   |
| Total      | 0.10%           | 2,109.83 | 2,251.51 | 2,100.80 | 1,811.25 | 1,812.54 | 1,937.38 | 1,866.46 | 1,898.62 | 1,667.56 | 1,471.46 |