California almonds are one of the most popular snack ingredients and the number one nut globally for new product introductions.¹



Available in more forms than any other tree nut, almonds are an essential ingredient with endless texture and flavor potential in product development across categories.



WHOLE ALMONDS

Whole almonds are the most frequently consumed form when it comes to snacking.²

Add natural or roasted almonds to snack mixes, coat or enrobe them in on-trend flavors, or use whole almonds for added crunch and visual appeal in snack clusters, confectionary, or as an inclusion in bars. With whole almonds the options are limitless – blend them into dips or sauces, make fresh almond milk by soaking and straining, or slice and dice them into any of the other forms listed here.



MEAL or FLOUR

Both made from ground almonds, **almond** flour is typically made from blanched almonds and is ground more finely than **almond meal**. The coarser almond meal will give your product a more pronounced mouthfeel and texture, whereas almond flour has a lighter texture.

Use almond meal as a coating for **snack bites** or to add crunch and texture to crusts, bars, and **baked goods**. Almond flour is a wholesome alternative to other flours and is suited for glutenfree baking, as a **sauce thickener** or a key ingredient in crackers, breads and cereals.



DEFATTED ALMOND FLOUR

Defatted almond flour is lower in calories and fat and higher in protein than regular almond flour or meal. This new form is simply normal almond flour with the oil removed. It has an extra-fine texture and clean taste which allows other ingredients to shine. Use this flour to add density to bars, as a substitute in crusts, or as a binder.



ALMOND BUTTER

84 percent of consumers agree that **almond butter** enhances the taste of other foods when used as an ingredient.³

Almond butter can work as a standalone **spread** or **dip**, as a layer, drizzle, or binder in **bars**, **cookies**, and bakery items, a thickener in beverages/smoothies and a filling or coating in **confectionery products**. Almond butter lends a clean label to formulations suited for all times of day.



ALMOND MILK

New product introductions for dairy alternatives **grew** 13 percent in 2018.¹

Almond milk's volume **grew by more than 11 percent** in 2018, more than it has over the past several years.⁴

Lactose-free, dairy-free, and free from cholesterol and saturated fat, almond milk can be sweetened, unsweetened, fortified or blended with other dairy alternatives. Almond milk is extremely versatile for carrying flavors in bottled coffee drinks and smoothies, and an ideal ingredient in cross-category beverages, like a cold-pressed juice or coffee, dips and spreads. Almond milk is a great way to add creaminess to sauces, frostings, coatings, overnight oats, packaged soups and stews.

NATURAL or BLANCHED?

While **natural almonds** have their skin still on, **blanched** means the skins have been removed through a process of scalding, drying, cooling and sorting. Whole, Meal, Flour, Sliced/Flakes, Silvers/Halves, and Diced/Chopped almonds are all available natural or blanched. Roasting brings out the flavor and color of blanched almonds, while natural almonds have the well-known nutty flavor and are suitable for all-around use.



SLICES or **FLAKES**

Almond slices or flakes are just that blanched or natural almonds that have been cut along their diameter creating larger pieces.

This form is a great alternative to whole almonds when you're looking for an inclusion in a softer, baked good or snack bar, but still want an added crunch. Almond slices also offer visual appeal that lends a premium look to products across categories.



Did you know, "crunchy" is the top texture claim for products with almonds?1

Utilize almond slivers or halves as an inclusion or topping in bars, bakery and **confectionery** products to add the crunch consumers crave. Almond slivers are also the perfect addition to salad toppers, trail mixes, and granola.



DICED or **CHOPPED**

Diced or chopped almonds can bring a mouthfeel to just about anything. Use this form in sweeter applications like a coating for ice cream bars, a filling for bakery and confectionery products or as topping or inclusion with chocolate products. Almonds are the number one ingredient in global consumers' ideal chocolate products, and according to consumers, almonds make chocolate crunchier (85%) and more nutritious (84%).5

ALMOND ROASTING

Almond roasting emphasizes the natural attributes of almonds - deepening the color and flavor profile, and creating crispier, crunchier texture. Remember to package almonds properly by removing oxygen from the packaging environment, either through nitrogen flushing or vacuum. This will help provide a much longer shelf-life. Learn more here.





ALMOND PASTE

Almond paste has been compared to marzipan but it's actually quite different. Almond paste is less sweet, coarser and used in different applications than marzipan (also referred to as almond candy dough).

Almond paste is typically used as a filling or binder in baked bars, pies and cakes to help create a chewier texture. "Chewy" is the number one texture claim among almond introductions of bars.1



ALMOND OIL

Almond oil lends a uniquely nutty, toasty flavor to just about anything - from cakes, cookies and muffins to chips, popcorn snacks and breads. Add the rich, amaretto-like flavor of almonds to salad dressings or sauces using almond oil. Refined types of almond oil are best-suited for frying or oven baking, whereas cold-pressed gives strong flavor without being heated.

ON-PACK CLAIMS WHEN USING ALMONDS

Gluten-free Dairy-free Plant-Based Clean Label

> Keto Paleo

Whole30®



FOR MORE INFORMATION, PLEASE VISIT ALMONDS.COM/FOOD-PROFESSIONALS

- 2018 Global New Product Introductions. Innova Market Insights. May 2019. Consumer AAU: United States. Sterling Rice Group. 2018. Almond Butter Attitude & Usages. Sterling Rice Group. April 2018. 2018 Nielsen US Retail Product Movement Study. Nielsen. 2018. Global Chocolate Study. Sterling Rice Group. 2018.

